



## **ANDREW SOLOMON**

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### **Professional Profile**

Andrew Solomon, age 40, was born and raised in Fresno, California. Andrew is currently a real estate agent with Commercial Retail Associates, Inc. specializing in the development, leasing and sales of neighborhood, community and regional shopping centers as well as exclusive tenant representation.

In June of 1991, Andrew graduated from Santa Clara University with a Bachelor of Science degree in Business Administration, Economics.

In January 1992, Andrew joined CB Commercial as a licensed real estate agent in the retail properties division. After eight months, Andrew, who developed a working relationship with Scott Negri, left CB Commercial with Scott to join Commercial Retail Associates, Inc. Currently, Andrew is involved in shopping center leasing, sales and Exclusive Tenant Representation in the San Joaquin Valley covering a market area from Bakersfield to Sacramento including the coastal regions.

### **Resume of Selected Completed Lease Transactions**

Andrew has completed over 1,400 transactions over the past 18 years. Here are a few of those transactions:

- \* Food 4 Less Atwater
- \* Food 4 Less California/Union, Bakersfield
- \* Food 4 Less Creston/Niblick, Paso Robles
- \* Blockbuster Video SEC Kings Canyon/Chestnut, Fresno
- \* Blockbuster Video SEC Akers/Goshen, Visalia
- \* Blockbuster Video NWC Herndon and Marks, Fresno
- \* H&R Block Clovis and Herndon, Clovis
- \* H&R Block Cedar and Shepherd, Fresno
- \* H&R Block Fresno and B, Fresno
- \* H&R Block Kings Canyon and Clovis, Fresno
- \* McDonalds Atwater
- \* McDonalds Akers and Walnut
- \* Dress Barn Turlock
- \* Walgreens SEC Kings Canyon and Chestnut
- \* FoodsCo Supermarket Shaw and Marty, Fresno
- \* Educational Employees C.U. Hanford
- \* Educational Employees C.U. Herndon and Fowler
- \* Chief Auto Parts 905 North Main, Delano
- \* Chief Auto Parts Redwood Plaza, Exeter
- \* Chief Auto Parts LanMark Plaza, Fresno
- \* Chief Auto Parts Olivewood Plaza, Lindsay
- \* Blockbuster Video Sunset Square, Fresno
- \* Goodyear Tires West Shaw Commerce Center, Fresno

- \* Boston Market Broadway Faire, Fresno
- \* Radio Shack SWC Jensen and Bethel, Sanger
- \* Radio Shack Washington Square, Fresno
- \* Rally's Hamburgers 4818 East Kings Canyon, Fresno
- \* Burger King 3045 East Tulare, Fresno
- \* Jenny Craig Sequoia Plaza, Visalia
- \* Commercial Credit Sequoia Plaza, Visalia
- \* Baskin Robbins / Togo's Combo Bonanza Plaza, Clovis
- \* TCBY Treats Rancho Viejo, Visalia
- \* Speedmatic Cleaners Rancho Viejo, Visalia
- \* Bobby Salazar's Restaurant Rancho Viejo, Visalia
- \* Pizza Factory Rancho Viejo, Visalia
- \* Mattress Land Medford, Oregon
- \* Loan Mart Blackstone and Herndon, Fresno
- \* Loan Mart First and Ashlan, Fresno
- \* Loan Mart 11th and Lacey, Hanford
- \* Loan Mart Mary's Vineyard, Visalia
- \* Loan Mart 95 Shaw, Clovis
- \* Loan Mart SWC Shaw and Feland, Fresno
- \* Enterprise Rent A Car Dealership Auto Center Drive, Fresno
- \* Video City Shaw and Fowler, Clovis
- \* Tours Mesquite Grill Sequoia Plaza, Visalia
- \* Oasis Video Mineral King Plaza, Visalia
- \* Abbey Carpets Sequoia Plaza, Visalia
- \* Petrie Stores SWC Henderson/Prospect, Porterville
- \* Petrie Stores Central Valley Plaza, Modesto
- \* Rest Area Mattress Sequoia Plaza, Visalia
- \* Household Finance Sequoia Plaza, Visalia
- \* Long John Silver's Arbor Fair, Fresno
- \* Meineke Muffler West Shaw Commerce Center, Fresno
- \* California Smog West Shaw Commerce Center, Fresno
- \* Mattress Land West Shaw Commerce Center, Fresno
- \* Clutch Pro West Shaw Commerce Center, Fresno
- \* ADIA 776 East Shaw Avenue, Fresno
- \* Cash-n-Dash Kings Canyon and Chestnut, Fresno
- \* PNS Stores Hanford
- \* Mattress Land Shaw and Peach, Clovis
- \* H & R Block Shaw and West, Fresno
- \* Leslie's Pool Supply Shaw and Clovis, Clovis
- \* Susie's Deals Mineral King Plaza, Visalia
- \* Washtime Willow and Gettysburg, Clovis
- \* SAS Shoes Arbor Faire, Fresno
- \* Chicago Title Pollasky and Eighth, Clovis
- \* Styles For Less Clovis Towne Center, Clovis
- \* Radio Shack West Shaw Commerce Center, Fresno
- \* Mattress Land Sequoia Plaza, Visalia
- \* Mattress Land Ming and Highway 99, Bakersfield
- \* Designer Shoe Warehouse Sisk and Standiford, Modesto
- \* Kwik Kopy Shaw and Clovis, Clovis
- \* Togo's Eatery Arbor Faire, Fresno
- \* Cash-n-Dash Merced
- \* Sign A Rama West Shaw Commerce Center, Fresno
- \* Me-n-Ed's Pizza West Shaw Commerce Center, Fresno
- \* Washtime Industries NEC Cedar and Dakota, Fresno
- \* Washtime Industries SWC First and Barstow, Fresno
- \* The Classic Cut NWC Bullard and Figarden Drive, Fresno
- \* The Classic Cut Mineral King Plaza, Visalia
- \* Cash-n-Dash Delano

- \* Cash-n-Dash The Junction Shopping Center, Sonora
- \* Jiffy Lube SEC Peach and Ashlan, Clovis
- \* P.W.S., Inc. Interstate Business Park, Fresno
- \* Instant Replay Sports West Shaw Commerce Center
- \* Cheaper Cigarette Shop SWC Shaw and Fowler, Clovis
- \* Cigarettes Cheaper NWC Mooney and Whitendale, Visalia
- \* Cigarettes Cheaper NWC Herndon and Marks, Fresno
- \* Subway Sandwiches NWC Bullard and Figarden Drive, Fresno
- \* Pizza Hut NWC Bullard and Figarden Drive, Fresno
- \* Enterprise Rent A Car West Shaw Commerce Center, Fresno
- \* Shoe Pavilion NWC Ming and Stine, Bakersfield
- \* Minuteman Press SWC First and Barstow, Fresno
- \* Cellular One SEC Shaw and Valentine, Fresno
- \* Enterprise Rent A Car NWC McKinley and Fine, Fresno
- \* Enterprise Rent A Car 95 West Shaw, Clovis
- \* Juiceworks SEC Shaw and Valentine, Fresno
- \* Video City NEC First and Shields, Fresno
- \* All Star Glass SEC Shaw and Sonora, Fresno
- \* Speedmatic Stores NWC Bullard and Figarden Drive, Fresno
- \* Speedmatic Stores SEC Herndon and Armstrong, Fresno

## **Resume of Selected Completed Sale Transactions**

- \* McChevron Rancho Viejo, Visalia
- \* Chief Auto Parts 905 North Main Street
- \* Burger King (Pad) NWC Bullard and Figarden Drive, Fresno
- \* Brunswig Drug Building (40,000 sf industrial) 4586 East Commerce, Fresno
- \* Palm Plaza Shopping Center NWC Cedar and Shields, Fresno
- \* Taco Bell (Pad) SEC Charter Way / Stockton St., Stockton
- \* Rally's Hamburgers NEC 1st / Bullard, Fresno
- \* Rally's Hamburgers SWC Cleveland / Schnoor, Madera
- \* Rally's Hamburgers NWC 12th / Lacey, Hanford
- \* Rally's Hamburgers NWC Henderson / Prospect, Porterville
- \* Midtown Plaza Shopping Center NEC 1st / Shields, Fresno
- \* Rite Aid (parcel) Blackstone / Olive, Fresno
- \* Valley Shopping Center (Raley's) Franklin and Mack, Sacramento
- \* Walgreens Calloway / Hageman, Bakersfield
- \* NEC Blackstone and Clinton Shopping Center Sale
- \* NEC Dinuba and Riggan Target Center Developed by Donahue Schriber

## **Resume of Shopping Center Projects**

NWC 12<sup>th</sup> and Centennial, Hanford – 326,000 square foot regional center anchored by Target, Michaels, Marshalls, Old Navy, Famous Footwear.

SWC Herndon and Milburn, Fresno – 100,000 square foot Save Mart anchored center opening October, 2005.

SEC Mooney and Walnut, Visalia – 172,000 square foot shopping center anchored by Kohl's, Ross and Dress Barn opened in 2004.

NEC Clovis and Herndon, Clovis -- 491,000 square foot regional shopping center opening in spring 2007. Anchors include Super Wal Mart, TJ Maxx, Bed Bath & Beyond, Ross, Pier 1, Dress Barn and Famous Footwear.

SWC Herndon and Brawley, Fresno -- 177,000 square foot Target anchored shopping center opening in October, 2006.

NWC Shaw/West, Fresno -- ± 80,000 square foot neighborhood shopping center anchored by Biz Mart.

SWC Shaw/West, Fresno -- ± 90,000 square foot community shopping center anchored by TJ Maxx, Western Warehouse and Thrifty Drugs.

NEC First/Bullard, Fresno -- ± 80,000 square foot neighborhood shopping center anchored by Crafters Palace, Pet Mart and Thrifty Drugs.

NWC Shaw/Blythe, Fresno -- ± 300,000 square foot shopping center anchored by Costco, HomeBase, Office Depot, Fabricland and Pep Boys.

NEC Blackstone/Barstow, Fresno -- ± 131,000 square foot community shopping center anchored by Pak 'n Save, UA Movies and Big 5 Sporting Goods.

SWC Perrin/Champlain, Fresno -- ± 144,000 square foot shopping center anchored by Save Mart and Longs Drugs.

SWC Blackstone/Barstow, Fresno -- ± 98,000 square foot shopping center anchored by MacFrugal's.

NWC Kings Canyon/Winery, Fresno -- ± 40,000 square foot shopping center anchored by MacFrugals and Family Bargain Center.

West Shaw Commerce Center, Fresno -- ± 36,000 square foot shopping center anchored by Goodyear Tire, Econo Lube n Tune, Kentucky Fried Chicken, Radio Shack, Me-n-Eds Pizza, Speedy Sign A Rama and Mattress Land.

NEC First/Shields, Fresno -- ± 60,000 square foot shopping center adjacent to Target.

SEC First/Nees, Fresno -- ± 71,000 square foot shopping center anchored by Save Mart.

NEC Marks/Clinton, Fresno -- ± 18,000 square foot shopping center anchored by ARCO.

NWC Herndon/Marks, Fresno -- ± 106,000 square foot shopping center anchored by Save Mart, Payless.

SWC Shaw/Clovis, Clovis -- ± 165,000 square foot community shopping center anchored by Longs Drugs, Marshalls, Big 5 Sporting Goods and PetsMart.

SEC Peach/Ashlan, Clovis -- ± 270,000 square foot shopping center anchored by Costco, HomeBase and Office Depot.

NEC Eighth/Pollasky, Clovis -- ± 32,000 square foot shopping center anchored by Firestone, Sir Speedy, Lube n Tune, Chicago Title and Clovis Community Bank.

NWC Shaw/Armstrong, Clovis -- ± 80,000 square foot shopping center anchored by Save Mart.

SWC Shaw/Peach, Clovis -- ± 85,000 square foot center anchored by MacFrugals, Thrifty and HomeTown Buffet.

Mineral King Plaza, Visalia -- ± 112,000 square foot shopping center anchored by Vons and Longs Drugs.

Sequoia Plaza, Visalia -- ± 300,000 square foot regional center anchored by Costco, HomeBase, Circuit City and Pier 1 Imports.

NWC Mooney/Whitendale, Visalia -- ± 56,000 square foot shopping center anchored by Save Mart and Thrifty.

SEC Hammer/West Lanes, Stockton -- ± 340,000 square foot shopping center anchored by Costco, HomeBase and Office Depot.

NWC Highway 198 and Eleventh, Hanford -- ± 100,000 square foot neighborhood shopping center anchored by Longs Drugs and Scolari's Food Center.

NWC Highway 99 and Conejo, Kingsburg -- ± 108,000 square foot shopping center anchored by Kmart.

NEC Blackstone and Auto Center Drive -- ± 100,000 square foot shopping center anchored by Best Products and Roger Dunn Golf.

SEC Shaw and Valentine -- ± 60,400 square foot regional center with 10 screen UA Theater and Blockbuster Music as anchors.

SEC Shaw and Fowler -- ± 120,000 square foot shopping center anchored by Albertson's and Walgreen's.

NWC Bullard and Figarden Drive -- ±112,000 square foot shopping center anchored by Albertson's and Burger King.

SEC Akers and Walnut, Visalia -- ± 100,000 square foot Save Mart shopping center developed from ground up.

NWC Herndon and Marks, Fresno -- ± 125,000 square foot Save Mart, Rite Aid shopping center.

NEC Cleveland and Schnoor, Madera -- ± 350,000 square foot Wal Mart shopping center.

SEC Perrin and Champlain, Fresno →+/- 150,000 square foot Save Mart, Longs Drug center, ground up.

SWC Cedar and Shepherd, Fresno -- +/- 120,000 square foot Vons shopping center, ground up.

SEC Kings Canyon and Chestnut, Fresno →+/- 150,000 square foot FoodsCo, Walgreens center from ground up.

## **Tenant Representation**

Starbucks Coffee Company – Handle all new Starbucks locations from Porterville through Lodi.

Dress Barn – 7,500 s.f. women's apparel stores. Handle new site locations from Bakersfield thru Redding.

Maurices – 5,000 s.f. women's apparel stores. Handling California.

McDonalds – Handle new site development from Visalia to Stockton.

Educational Employees Credit Union – Active in locating new branches and ATM's throughout the central valley.

Advance America – Payday loan company currently has over 2,600 branches nationwide. Handle all new sites in California and have done over 200 transactions over the past 7 years.

Game Stop -- World's largest video game store with over 4,000 locations. Handle all new sites from Bakersfield to Stockton.

H&R Block – Handle transactions from Modesto through Bakersfield, Lancaster, and Palmdale.

Enterprise Rent A Car -- Handling new site selections and relocations from Lodi to Bakersfield.

Sally Beauty Supply -- Handling new site selections and relocations from Lodi to Bakersfield.

Rally's Hamburgers -- Handled all surplus properties from Stockton to Bakersfield.

Pizza Hut -- Handle all surplus properties from Stockton to Bakersfield and the Central Coast.

Taco Bell -- Handle all surplus properties from Stockton to Bakersfield.

Pep Boys -- Handled all surplus properties from Stockton to Bakersfield.

Excess Space Disposition -- Affiliate broker for Central California.